



BRISTOL FIRE DEPARTMENT
181 NORTH MAIN ST.
BRISTOL CT

OFFICE OF THE FIRE CHIEF
RICHARD HART
FIRE CHIEF

April 26, 2022

Honorable members of the Board of Finance,

Due to Pierce Manufacturing instituting an additional 7% price increase effective May 1, the cost of a new apparatus will increase by approximately \$50,000. My capital request dated January 4, 2022, factored in the 5% increase effective February 1, but this additional increase of 7% was not anticipated until the July/August timeframe.

The Bristol Fire Department has transitioned to an all Pierce Apparatus fleet prior to my arrival and has committed to that philosophy. There are a number of reasons for this: ease of training, allows all drivers to operate the same brand of apparatus, thus reducing the learning curve necessary for operating these vehicles. The single major reason is mechanical factors-like parts; we are able to narrow the need for carrying a variety of parts for different vehicles. By purchasing the same manufacturer's apparatus, we do not have to keep an extensive inventory of parts.

Since the City has been a loyal customer, we are able to move up in the production line, and still lock in the price in at today's cost.

All other manufacturers are experiencing the same price increases as well, so in order to avoid the \$50,000 increase, this is the most cost effective option.

Therefore, I am respectfully requesting a bid waiver in order to expedite the process so as to avoid this price increase to purchase the apparatus from Firematic Supply Co., Inc., East Yaphank, NY.

Thank you for your consideration in this matter,

Richard Hart

Fire Chief